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If you write emails and letters as part of your work, then this book is for you. By applying the suggested guidelines, you will stand a much greater chance of getting the desired reply to your emails in the shortest time possible. Some of the key guidelines covered include: Write meaningful subject lines - otherwise recipients may not even open your mail. Always put the most important point in the first line - otherwise the reader may not read it. Be concise and only mention what is truly relevant. Write the minimum amount possible - you will also make fewer mistakes! Be a little too formal than too informal - you don't want to offend anyone. If you have two long important things to say, say them in separate emails.

Give clear instructions and reasonable deadlines. If you need people to cooperate with you, it is essential to highlight the benefits for them of cooperating with you. Empathize with your recipient's busy workload. Never translate typical phrases literally - learn equivalent phrases. The book concludes with a chapter of useful phrases. There is also a brief introduction for trainers on how to teach Business / Commercial English. By the mid-nineteenth century, Britain celebrated its possession of a unique "empire of liberty" that propagated the rule of private property, free trade, and free labor across the globe. The British also knew that their empire had been built by conquering overseas territories, trading slaves, and extorting tribute from other societies. Set in the context of the early-modern British Empire, Colonial Capitalism and the Dilemmas of Liberalism paints a striking picture of these tensions between the illiberal origins of capitalism and its liberal imaginations in metropolitan thought. Onur Ulas Ince combines an analysis of political economy and political theory to examine the impact of colonial economic relations on the development of liberal thought in Britain. He shows how a liberal self-image for the British Empire was constructed in the face of the systematic expropriation, exploitation, and servitude that built its transoceanic capitalist economy. The resilience of Britain's self-image was due in large part to the liberal intellectuals of empire, such as John Locke, Edmund Burke, and Edward Gibbon Wakefield, and their efforts to disavow the violent transformations that propelled British colonial capitalism. Ince forcefully demonstrates that liberalism as a language of politics was elaborated in and through the political economic debates around the contested meanings of private property, market exchange, and free labor. Weaving together intellectual history, critical theory, and colonial studies, this book is a bold attempt to reconceptualize the historical relationship between capitalism, liberalism, and empire in a way that continues to resonate with our present moment. Vols. 1-3 are reissues of the proceedings of the 3d-4th annual meetings and 1st western regional meeting of the American Astronautical Society. A practical guide to the best approaches for commercial real estate value assessment Commercial Property Valuation provides a comprehensive examination of principles and methods of determining the accurate value of commercial assets. This invaluable resource covers all key elements of commercial property valuation, including valuation queries, real estate report structure, market analysis, capitalization and discount rates estimation, and more. This book details the economic characteristics unique to commercial property and illustrates property-specific risk factors and mitigation strategies. Drawing from years of professional and academic experience, the authors provide accurate information on multiple valuation approaches suitable for commercial real estate such as sales comparison, income capitalization and residual land value. Favoring real-world practicality over complex formulas, this book provides a powerful set of tools to assist readers in selecting and applying the best valuation approach to various situations. Actual case studies of office buildings, hotels, high street retails, and residential developments allow readers to understand and apply appropriate valuation methodologies. Commercial property is a major investment class that offers abundant opportunities but poses unique risks. Thorough and inclusive knowledge is essential to success in this complex and competitive sector of real estate. This book provides expert coverage of critical topics allowing readers to: Identify the unique economic characteristics and potential risks of commercial real estate valuation and investment Focus on methods specific to commercial real estate valuation Learn how to select and apply the appropriate valuation method in a variety of scenarios Access sample Excel spreadsheets and ancillary online resources including slides and useful Internet links Commercial Property Valuation is an essential resource for investors, appraisers, consultants, accountants, and students in real estate courses. Inhaltsangabe: Abstract: The securitisation of loans, backed by mortgage liens, has an impressive tradition. The technique was established 234 years ago, in line with the development of the German Pfandbrief . Compared to Germany, the US market has dealt with the securitisation of

mortgage loans and the issuance of Mortgage-Backed Securities (MBS) since the 1970's. Based on the success of MBS, non-mortgage assets were used for securitisation purposes, resulting in a market for Asset-Backed Securities (ABS). In 2003, the US market issued a total volume of 494 \$ billion Asset-Backed Securities, whereas the amount of European issuances increased from 80 billion in 2000 to approximately 190 billion in 2003. Today, the US securitisation market accounts for 80% of the global ABS market, whereas Europe has a global market share of 10%. Within the European market, the United Kingdom is the biggest player, generating a market share of 41%. Germany, as being the largest European provider of corporate, retail and building loans, remains with a global market share of 1% and a European market share of 3%, far below its possibilities. Even though the underlying survey shows that 71% of the interviewed companies believe in a subordinated role of Commercial Mortgage-Backed Securities (CMBS), the relevance of MBS for the European market is underlined by a differentiation of ABS asset classes. MBS, divided into Residential Mortgage-Backed Securities (RMBS), with a market share of 59%, and Commercial Mortgage-Backed Securities, with a market share of 6%, constitute the most important ABS type. In Germany, an analysis of the potential for true sale securitisations is reasonable. Only one quarter (237 billion) of all German mortgage loan portfolios is funded through the utilisation of Pfandbriefe. As a consequence the volume for securitisations amounts to approximately 750 billion. Additionally, mortgage banks have funded 61% of their portfolios by issuing Pfandbriefe, whereas the remaining was generated through uncovered instruments. As a result, they will be increased engagements in MBS and CMBS transactions. Currently, however, the financial sector and especially credit institutions reside in a reorientation phase. Eminently exposed to a highly competitive market, with increasing costs and declining margins, is the credit business. Here, a major problem occurs. During the past decades, credit institutions were engaged in a low margin-competition [...] The first Encyclopedia of Commercial Real Estate The Encyclopedia of Commercial Real Estate Advice covers everything anyone would ever need to know on the subject. The over 300 entries inside not only have hard hitting advice, but many share enlightening stories from the authors experience working on hundreds of deals. This book is actually a good read, and pulls off making the subjects enjoyable, interesting, and easy to understand. As a bonus, there are over 150 time and money savings tips many of which could save or make you 6 figures or more. Some of the questions this informative guidebook will answer for you are... Who Are You When Buying a Commercial Property? How to Value a Property in 15 Minutes Should You Hold, Sell, or Cash Out Refinance? The 7 Critical Mistakes to Avoid When Repositioning How To Recession Proof Your Commercial Property How You Can Soar To The Top by Becoming a Developer How to Choose The Right Loan and Make Sure It Will Close as Proposed How to Manage Your Property Manager Whenever you have a question on any commercial real estate subject, just open this invaluable book and get the guidance you are looking for. Find author Terry Painter: [apartmentloanstore.com](http://apartmentloanstore.com) [businessloanstore.com](http://businessloanstore.com) This book is devoted to a systems-theoretical presentation of the main results of applying the systemic yoyo model and relevant analytical tools to the topics of money and financial institutions. The author presents the main concepts and results of the subject matter in the language of systems science, which has in the past century prompted revolutionary applications of systems research in various subfields of traditional disciplines. This volume applies a brand new logic of reasoning to some of the unsettled problems in the area of money and banking. Due to the particular systemic approach employed, the reader will be able to see how different economic activities are implicitly related to each other and how financial decisions are holistically made in reference to seemingly unrelated events. That is, the learning of this particular subject matter takes place at a different, more elevated level, from which, among others, economies are respectively seen as both closed and open systems; their interactions emulate those of rotational pools

of fluids. This book can be used as a textbook for researchers and graduate students in economics, finance, systems science, and mathematical / systems modeling. It will also be useful as a reference book for applied economists and various policy makers. A simple, straight forward and real world introduction to the world of recruitment consultancy, packed with step by step tips, secrets and advice. The Fundamentals of Listing and Selling Commercial Real Estate provides a complete foundation for a career in the Commercial Real Estate Industry. The text contains a comprehensive study of property and investment analysis, mortgages and leases, as well as practice techniques such as prospecting, presentations, and negotiating. This is a thorough exploration of the evolution of the commercial property investment and development markets from the mid-nineteenth century to the present day. It explains how the current investment scene emerged and fills an important gap in the literature on the property market. In recent years policy makers and scientists have become increasingly interested in the economics of science, and in particular in the relationship between accounting and science. This book, originally published as a special issue of the journal Science in Context , provides a truly interdisciplinary approach to this subject. The contributors explore, in a number of different ways, the constitutive role that practices of economic calculation play in the conduct of science and the forms of economic life within which science is embedded. Challenging conventional views, they suggest that if scientific and accounting practices are to be properly understood, they must be studied in relation to a complex background of specialist communities, funding institutions and demands for public accountability. This book will be invaluable for scholars and policy makers working in the field. The concept of 'mobility' has sparked lively academic debate in recent years. Drawing on research from the fields of anthropology, geography, sociology and tourism studies, this volume examines the intersection between mobility and hospitality, highlighting the issues that emerge as we encounter strangers in a mobile world. Through a series of diverse empirical accounts, it focuses on the transnational movement of people in the contexts of migration and tourism and examines how hospitality serves as a way of promoting and policing encounters, questioning how these relations are marked by exclusion as well as inclusion, and by violence as well as by kindness. In addition to exploring the power relations between mobile populations (hosts and guests) and attitudes (hospitality and hostility), the book also examines spaces of hospitality and mobility, such as cities, hotels, clubs, cafes, spas, asylums, restaurants, homes and homepages. In doing so, it makes a significant contribution to the political and ethical dimensions of mobile social relations. Commercial directing is an artistically and financially rewarding profession. A successful commercial director can make up to \$10,000 a day. However, the job isn't easy; a commercial director is a highly specialized artist and the advertising industry is often more fast-paced than the entertainment industry. The Art and Business of Directing Commercials teaches any filmmaker how to get the job and how to deliver the project on time, whether they are interested in making a career out of directing commercials, or are looking into it as a way to stay employed while embarking on a feature directing career. Everything is covered, from creating a spec reel, how to sell yourself at the conference call, and casting, to all facets of production and editing. By means of the analysis of more than 20 national jurisdictions of different legal and geographical origin this book provides a general understanding of the developments that civil and commercial mediation is currently undertaking across the world. The book combines 25 national reports with a General Report analyzing the major trends in civil and commercial mediation worldwide. A number of the key variables that make mediation so effective are studied in depth in the book. The concept of mediation, that varies from country to country. Its legal framework and the branches of public and private law in which it is used. The legal condition of the mediation agreement and its relevant conditions of form and content, the responsibilities of the parties in the event that they violate this agreement and the effects of this agreement on potential recourse to the courts or to

arbitration, as well as with regard to pending cases. As well as the role played by the mediator, his or her appointment or designation, legal and ethical responsibilities, and the role of institutions in mediation. As well as the mediation process, its applicable rules and principles and its costs are analyzed on comparative basis. The book also pays special attention to the outcome of mediation. The enforceability of the settlement reached both in domestic and cross-border mediations constitutes a basic element for the success of the institution and is thoroughly studied. This volume constitutes a unique instrument for those interested on mediation, either practitioners, judges or academics. Vol. 25 is the report of the commissioner of education for 1880; v. 29, report for 1877. The practical and comprehensive guide to the creation and application of holograms Written by Martin Richardson (an acclaimed leader and pioneer in the field) and John Wiltshire, *The Hologram: Principles and Techniques* is an important book that explores the various types of hologram in their multiple forms and explains how to create and apply the technology. The authors offer an insightful overview of the currently available recording materials, chemical formulas, and laser technology that includes the history of phase imaging and laser science. Accessible and comprehensive, the text contains a step-by-step guide to the production of holograms. In addition, *The Hologram* outlines the most common problems encountered in producing satisfactory images in the laboratory, as well as dealing with the wide range of optical and chemical techniques used in commercial holography. *The Hologram* is a well-designed instructive tool, involving three distinct disciplines: physics, chemistry, and graphic arts. This vital resource offers a guide to the development and understanding of the recording of materials, optics and processing chemistry in holography and:

- Discusses the pros and cons of the currently available recording materials
- Provides tutorials on the types of lasers required and optical systems, as well as diffraction theory and wave front reconstruction
- Details the chemical formulations for processing techniques

Researchers and technicians working in academia and those employed in commercial laboratories on the production of holograms as well as students of the sciences will find *The Hologram* to be a comprehensive and effective resource.

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